

Date: 26th March 2025

To The Manager, Listing Department, BSE Limited, P.J. Towers, Dalal Street, Mumbai – 400 001

Scrip Code: 543547

To The Manager Listing Department National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai– 400051

Scrip Code: DDEVPLSTIK

ASTIKS

Dear Sir / Ma'am,

Sub: Presentation as placed at Analyst / Institutional Investor meetings held on 26.03.2025

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Obligations") read with Part A of Schedule III to the SEBI Listing Obligations, we wish to inform you that the Analyst/Investors Meeting, as intimated vide letter dated 05.03.2025, was held on 26.03.2025.

The presentation used by the Management team at the said event is enclosed herewith and the same is also available on the website of the Company at www.ddevgroup.in.

No unpublished price sensitive information pertaining to the Company was shared with the Analysts/ Investors.

This is for your information and records

Thanking You,

Yours faithfully.

For Ddev Plastiks Industries Limited

Tanvi Goenka (Membership No. ACS 31176) Company Secretary



Ddev Plastiks Industries Limited

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CIN: L24290WB2020PLC241791



Disclaimer



This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Ddev Plastiks Industries Ltd.'s ("Ddev Plastiks" or "the Company") future business developments and economic performance.

While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Ddev Plastiks Industries Ltd undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

Note- Numbers are rounded off to the nearest digit. Financials discussed in the presentation are consolidated.

Ddev Plastiks : Now listed on NSE



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Listing date: 15th January 2025 // NSE Scrip Symbol: DDEVPLSTIK





About Us 5-10

Ddev Plastiks : India's Largest Manufacturer of Polymer Compounds



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	A/Positive & CRISIL A1	200+ Products	400+ Employees	50+countries Geographical Presence		
	financial performance e – INR661cr, EBITDA- INR75cr, PAT- I	NR47cr	Rs.134 cr PAT	7% PAT Margin		
	largest and leading manufacturer of ed to High Voltage PE based Cable Com	XLPE compounds, product portfolio to pounds and HFFR Compounds.		EBITDA Margin		
	track record: FY20-FY24 CAGR e – 9%, EBITDA – 36%, PAT-60% (Conso	blidated)	Rs.208 cr	11%		
Diverse	product portfolio with more than 200	+ compounds.	Revenue	Gross Margin		
 5 manuf facilities 	-	achinery, infrastructure, equipment, ar	d R&D Rs.1,867 cr	19%		
• 4 Decad	e of Operations – current capacity 2,3	9MFY25 F	9MFY25 Financial Performance			

Note: EBITDA includes Other Income. ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants). Net Debt to Equity is calculated as Long and Short-term borrowing less Cash and Cash Equivalents divided by Total Equity.

3MFY25 Management Commentary



Commenting on the Performance, Narrindra Suranna, Chairman and Managing Director said:

"I am pleased to share that **Ddev Plastiks** has delivered a strong performance in **3QFY25**. Our **revenue** stood at **INR 661 crore**, with an **EBITDA** of **INR 75 crore**, with a **11% EBITDA margin**. Our **PAT** grew **17% YoY**, reaching **INR 47 crore**, underscoring our consistent growth momentum.

We are also proud to announce that **Ddev Plastiks was recently listed on the NSE**, marking a significant milestone in our growth journey.

Our focus on value-added niche products and the rising demand from the domestic wires and cables industry has strengthened our resilience, driven improved margins and setting the stage for future success. Looking ahead, we remain committed to leveraging our operational strengths, fostering innovation, and expanding our market footprint. Our long-term vision is to achieve INR 5,000 crore in revenue by FY2030, while maintaining double-digit EBITDA margins and optimizing capacity utilization. Our capacity enhancement plans are progressing on schedule, ensuring we stay aligned with our growth targets.

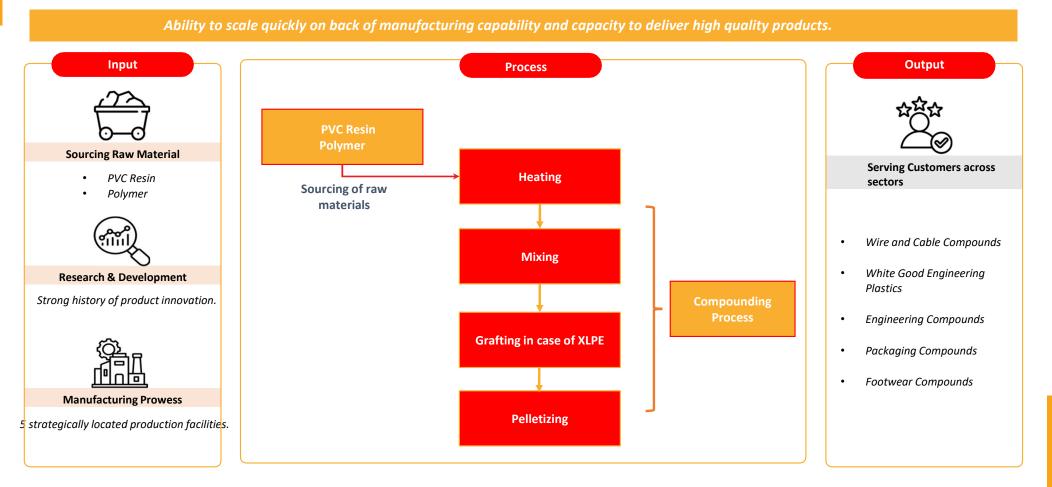
We are excited about the road ahead and remain dedicated to delivering exceptional value to all our stakeholders."



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Our Business Value

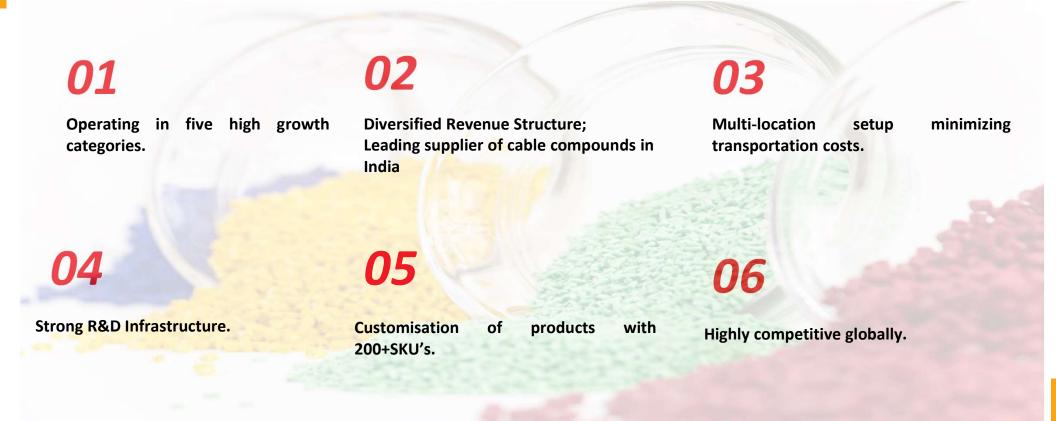




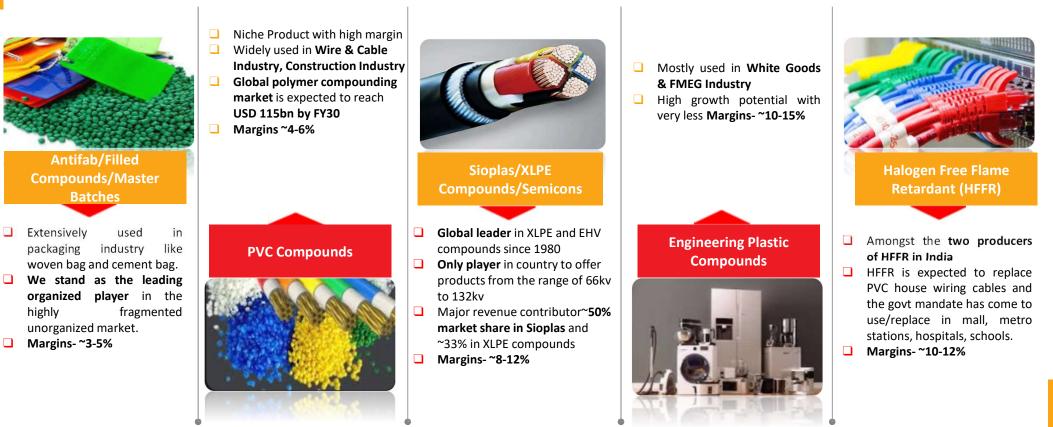
Key USP's



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Operating in 5 High Growth Categories with 200+SKU's

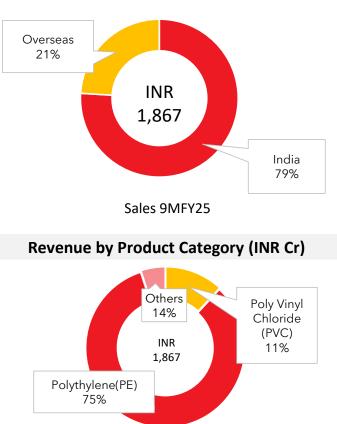


Source - https://www.investindia.gov.in/sector/consumer-goods/consumer-durables#:~:text=The%20industry%20has%20reached%20%2413.6,an%20average%20to%20this%20industry.

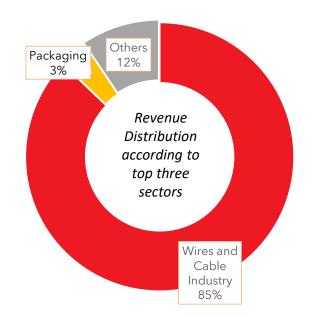
Largest Supplier of Cable Compounds in India











Polymer compounding is a preferred material to electrical industry due to properties such as electrical insulation, corrosion inhibition, excellent heat resistance, high tensile and durability and low density.



Apar, Havells, KEC, KEI, Paramount and Polycab contribute to ~22% of Total Revenue.



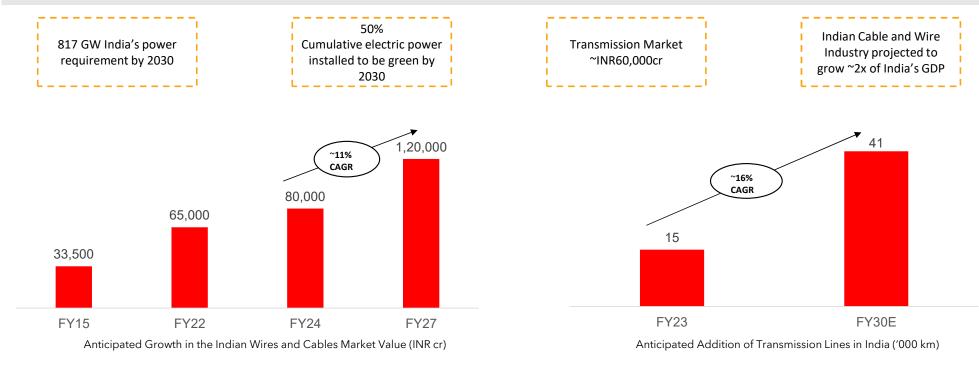


Investment Thesis 12-25

DDEV PLASTIKS

Renewables has emerged as the new unprecedented catalyst

Polymer compounding is a preferred material to electrical industry due to properties such as electrical insulation, corrosion inhibition, excellent heat resistance, high tensile and durability and low density.

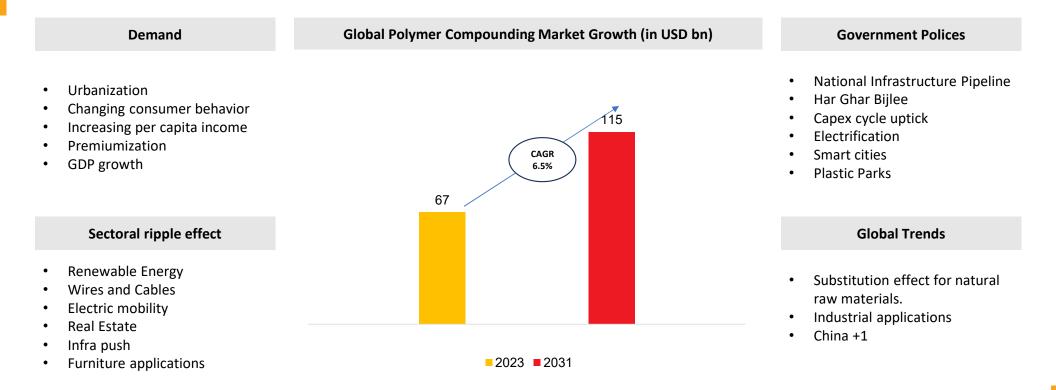


- \circ ~2.5ltpa size of cable compounding industry in India; ~1/3rd of market share with Ddev Plastiks.
- Direct co-relationship cable industry growth and demand for Polymer Compounds.

Source - https://www.trkabel.com/wp-content/uploads/2023/09/RRKabel_Industry-Report_30aug2023.pdf https://www.thebusinessresearchcompany.com/report/wire-and-cable-compounds-market#:~`text=Wire%20And%20Cable%20Compounds%20Market%20Size,at%20a%20rate%20of%209.9%25 https://www.techno.co.in/public/uploads/2/2024-02/teel_investor_q3fy24.pdf.

Sectoral Tailwinds to support growth





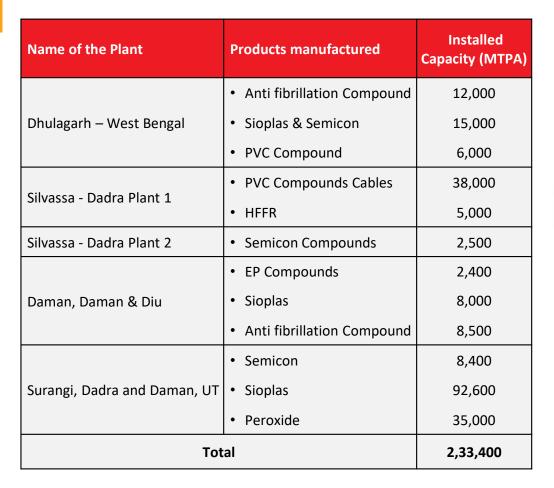
The current opportunity landscape presents a fertile ground for businesses to achieve exponential growth in the medium-to-long term



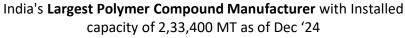
Powering the Future: Key Drivers of Cable & Wire Growth

Factors driving growth in the cables segment	Segments
 Investments in power transmission and distribution Capacity addition in solar and wind energy Smart cities mission 	Power Cables
Increasing investments in Railways for electrification	
 Affordable housing schemes Spike in nuclear families Investments in commercial and residential infrastructure Increased construction activity supported by growing infrastructure projects 	Building Wires
 Capex rising across industries such as Auto, Steel, Oil and Gas, and Power Investment expenditure by Indian Railways and in other mass transit systems Increased focus on automation in 'manufacturing and processing' to monitor and control quality 	요한번 Instrumentation Cables
 Service and industrial sector growth increasing the need for data cables Intercom and security system penetration in residential buildings Smart cities projects Surge in internet users with rising internet penetration as a percentage of total households 	Telecom Cables

Strategically located manufacturing capabilities









Five modern state of art manufacturing plants located in West Bengal, Daman & Diu and Dadra & Nagar Haveli



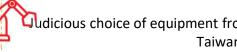
Strategically positioned in the East & West coast of India resulting in lower freight costs



World-class R&D supervised by expert professionals



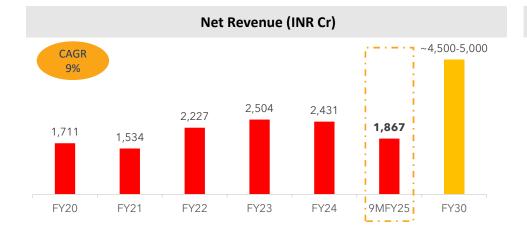
Joint research and development initiatives with leading institutes such as IIT Kharagpur and UICT (Mumbai)

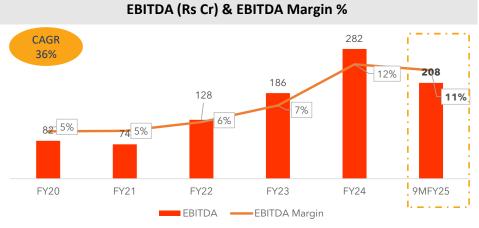


Gudicious choice of equipment from Germany, Switzerland, Italy, Taiwan etc

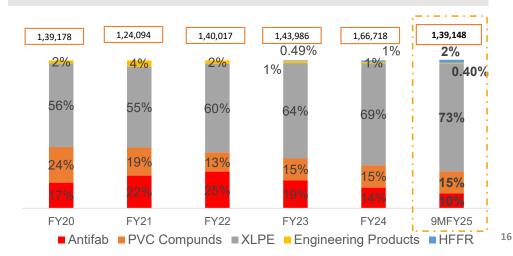


Profit 6x in 5 years: Focus on High Margin Products





Production Volumes (in MT) & Product Wise Volume Split (%)

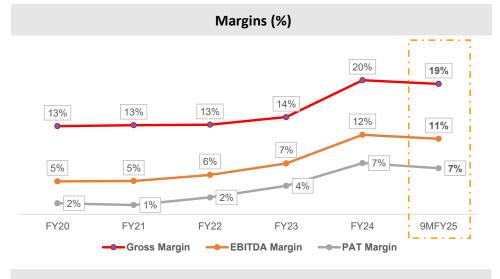


PAT (INR Cr) & PAT Margin %

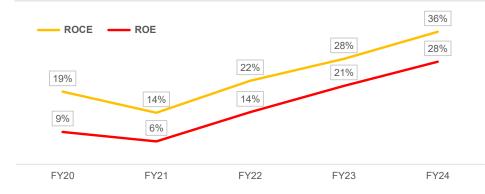


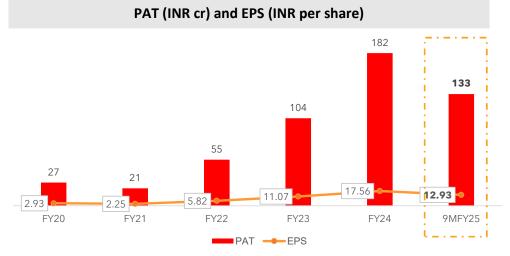
Focus on shareholder value creation











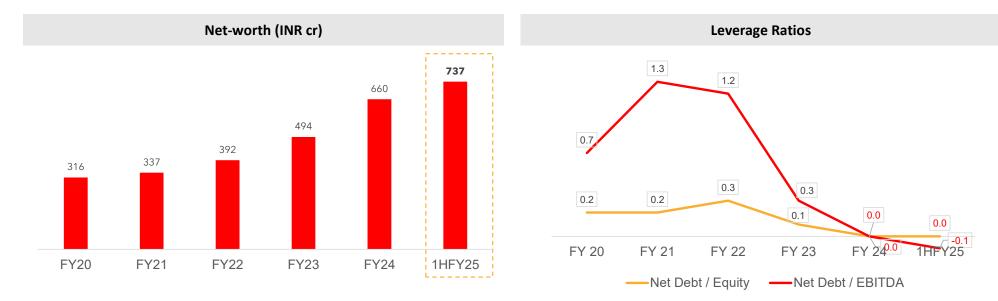
- Our margins have improved as we move towards more value- added high growth products.
- PAT has grown at CAGR of 60% from FY20-24 and EPS has grown 5.99x
- Strong return ratios has translated into superior wealth creation.

Note: ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants). EBIT and EBITDA margin include Other income.

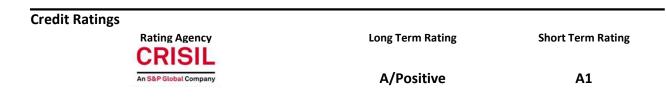
Strong Balance Sheet to support future growth

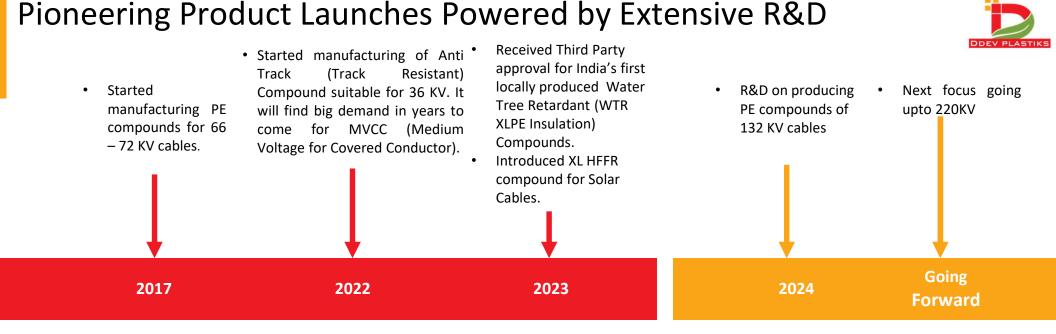


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- Strong Balance to support capex plans to be done in staggered manner over the next three years via brownfield expansion of existing manufacturing facilities.
- We became net debt-free in 4QFY24 and are committed to maintaining this status through FY25.





WTR XLPE (Water Tree Retardant XLPE) for the insulation of cables (72kv application) was primarily imported, however, DPIL has introduced an exceptional version that has successfully passed a long-term test at a third-party laboratory

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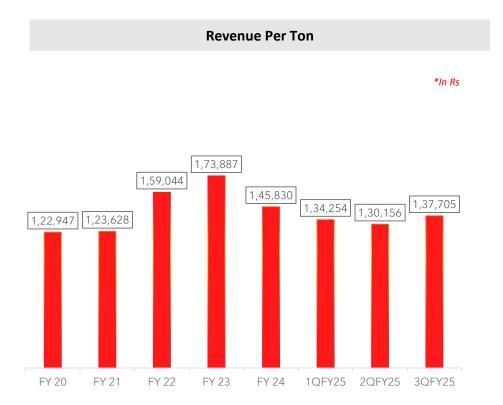
- A novel compound highly effective in reducing the growth of electrical treeing caused by water, making it a superior choice for insulation purposes.
- Successfully passed a two-year test on cable at a prestigious VDE laboratory, Germany.
- Reduced treeing result in better service life of the cable resulting into better returns for electrical distribution companies.

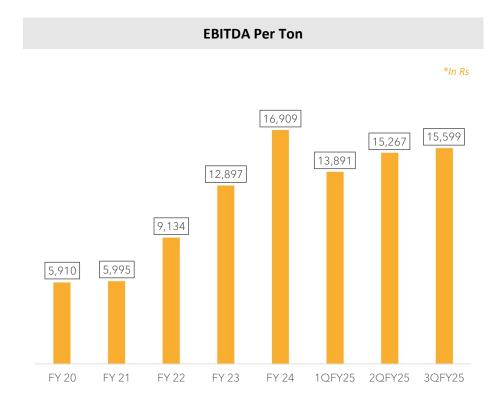
Note- Ddev Plastiks Ltd was part of Kkalpana Industries Ltd until 2022.

Enhancing Profitability Through Better Realizations



Significant Growth: EBITDA Per Ton Increased by 3x in the Last 5 Years





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Annual Operational Performance



Particulars	FY21	FY22	FY23	FY24	9MFY25
Antifab Installed Capacity	50,000	36,000	36,000	20,500	20,500
% Utilization	55%	96%	76%	111%	90%
PVC Compounds	44,000	44,000	44,000	44,000	44,000
% Utilization	54%	42%	48%	57%	62%
Sioplas/XLPE/Semicons	1,28,500	1,42,500	1,42,500	1,53,500	1,61,500
% Utilization	53%	59%	65%	75%	84%
Engineering Products	14,500	14,500	14,500	14,500	2,400
% Utilization	36%	23%	13%	12%	31%
HFFR			2,000	5,000	5,000
% Utilization			35%	27%	58%
Total Installed Capacity	2,37,000	2,37,000	2,39,000	2,37,500	2,33,400
% Utilization	52%	59%	60%	70%	79%

Note- There was shift of capacity from Antifab to Sioplas/XLPE/Semicons.

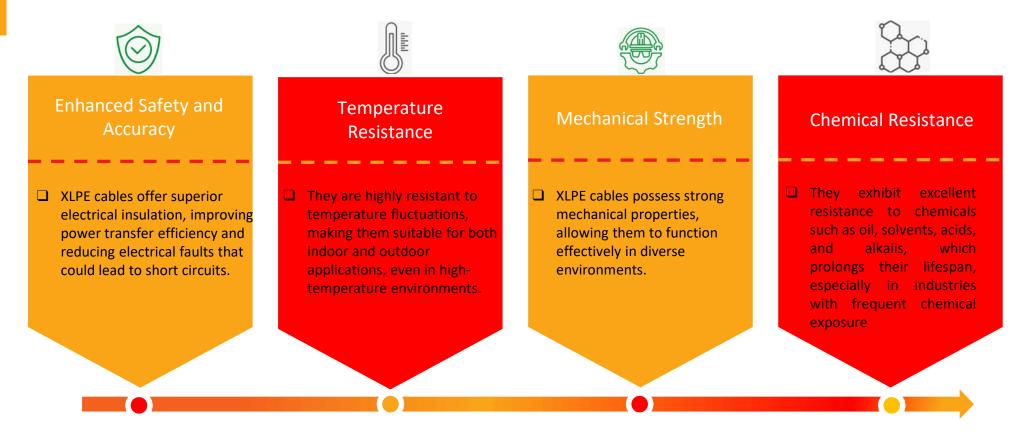
Quarterly Operational Performance Trend



					DDEV PLA
FYE March,	3QFY24	1QFY25	2QFY25	3QFY25	
Antifab Installed Capacity	36,000	20,500	20,500	20,500	
% Utilization	58%	85%	95%	89%	
PVC Compounds Installed Capacity	44,000	44,000	44,000	44,000	
% Utilization	53%	63%	57%	67%	
Sioplas/XLPE/Semicons Capacity	1,42,500	1,61,500	1,61,500	1,61,500	
% Utilization	79%	85%	81%	87%	
Engineering Products Capacity	14,500	2,400	2,400	2,400	
% Utilization	12%	17%	28%	47%	
HFFR Capacity	2,000	5,000	5,000	5,000	
% Utilization	89%	59%	57%	57%	
Total Installed Capacity	2,24,5000	2,33,400	2,33,400	2,33,400	
<u>% Utilization</u>	67%	80%	76%	82%	

Note- There was shift of capacity from Antifab to Sioplas/XLPE/Semicons.

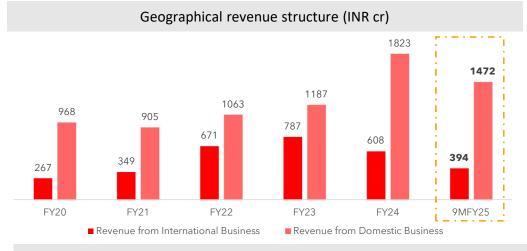
Expanding XLPE Capacity: A Strategic Choice



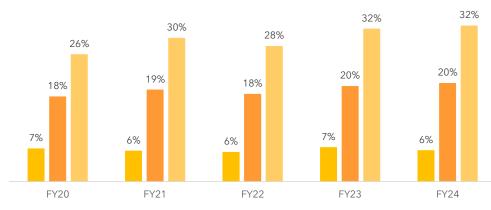


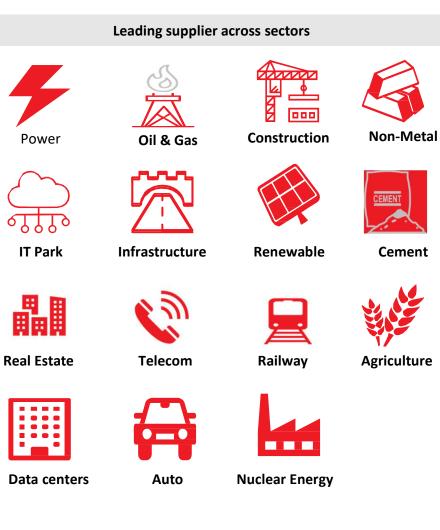
Penetrating in India and overseas markets





Wallet Share from existing clients

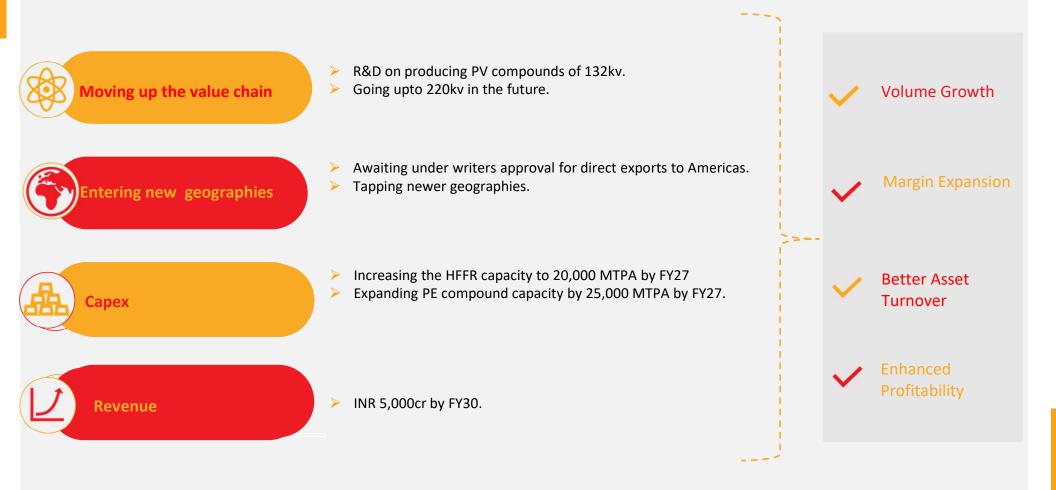




■ % of revenue from top clients ■ % of revenue from top 5 clients ■ % of revenue from top 10 clients

Key Priorities: Our Focus Areas





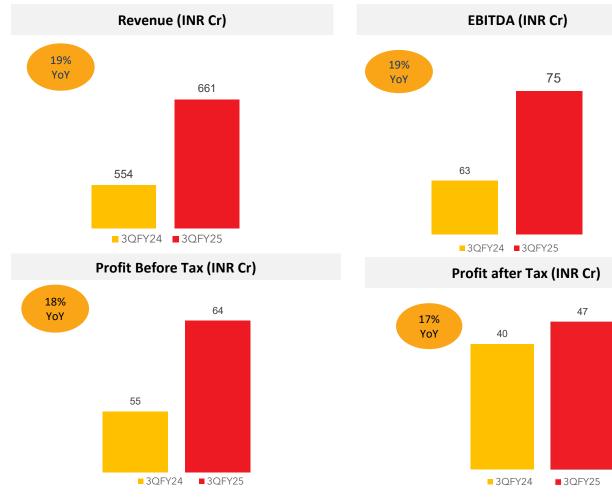




Financials 27-30



3QFY25 Key Result Highlights



- In the fiscal, we experienced strong demand from the Cables segment, and our ongoing efforts to shift the product mix towards niche and high-voltage products led to better growth in volumes led by demand from domestic cable players.
- Our topline increased 19%yoy on the back of higher trade volumes experienced in the quarter.
- Better Product mix, significant reduction in Finance Cost has resulted in better margins and improved bottom-line.

Note- Number are rounded of to the nearest digit. EBITDA includes Other Income.

3Q & 9MFY25 Financial Performance



Particulars (INR in Cr)	3QFY25	3QFY24	YoY(%)	2QFY25	QoQ(%)	9MFY25	9MFY24	YoY(%)
Revenue from Operations	661	554	19%	580	14%	1,867	1,834	2%
EBITDA	75	63	19%	68	10%	208	190	9%
EBITDA Margin %	11%	11%	-5bps	12%	-40bps	11%	10%	76bps
Depreciation	4	3	13%	4	7%	11	10	9%
Earnings Before Interest & Tax	71	60	19%	65	10%	197	180	9%
Interest	7	5	39%	5	43%	16	18	-13%
Profit Before Tax	64	55	18%	60	8%	181	162	12%
Тах	18	15	19%	16	14%	48	42	14%
Net Profit	47	40	17%	44	6%	134	120	11%
PAT Margin (%)	7%	7%	-15bps	8%	-56bps	7%	7%	58bps
Earnings Per Share Basic (INR)	4.50	3.87	16%	4.32	4%	12.93	11.61	11%
Earnings Per Share Diluted (INR)	4.50	3.87	16%	4.32	4%	12.93	11.61	11%

Note- Number are rounded of to the nearest digit .EBITDA and EBIT includes Other Income.

Historical Income Statement



				DDEV PL			
Particulars (INR in Cr)	FY 21	FY 22	FY 23	FY24	9MFY25		
Revenue from Operations	1,534	2,227	2,504	2,431	1,867		
Gross Profit	199	291	355	475	350		
EBITDA	74	128	186	282	208		
EBITDA Margin %	5%	6%	7%	12%	11%		
Depreciation	11	12	12	14	11		
Earnings Before Interest & Tax	64	116	174	268	197		
Interest	35	41	33	23	16		
Profit Before Tax	28	76	140	245	181		
Тах	8	21	36	63	48		
Net Profit	21	55	104	182	134		
PAT Margin (%)	1%	2%	4%	7%	7%		
Earnings Per Share Basic (INR)	2.25	5.82	11.07	17.56	12.93		
Earnings Per Share Diluted (INR)	2.25	5.82	11.07	17.56	12.93		

Note- Number are rounded of to the nearest digit. EBITDA and EBIT includes Other Income

Historical Balance Sheet



Particulars (INR in Cr)	FY 22	FY 23	FY24	1HFY25	Particulars (INR in Cr)	FY 22	FY 23	FY24	1HFY25
(a) Equity Share Capital	9	9	10	10	Non-Current Assets				
(b) Other Equity	382	485	650	726	Tangible Assets	206	225	231	237
Total Equity	392	494	660	737	Other Intangible Assets	0	0	0	0
Non-current Liabilities					Capital Work in Progress	2	1	3	7
Financial Liabilities					Right of use lease	1	1	0	0
(a) Borrowing	0	0	0	0	Other Financial Assets	7	15	11	6
(b) Lease Liability	0	0	0	0	Other Non-Current Assets	2	0	1	9
Provisions	3	3	4	4	Total Non-Current Asset	218	241	247	259
Deferred Tax Liabilities (Net)	24	24	23	23					
Total Non-Current Liabilities	27	28	26	27	Current Assets				
Current Liabilities					Inventories	276	218	205	261
Financial Liabilities					Trade Receivables	349	363	398	412
(a) Borrowings	129	56	66	63	Cash and Cash Equivalents	6	7	77	72
(b) Lease Liabilities	0	0	0	0	Other financial assets	2	4	5	5
(c) Trade Payables	351	291	181	172	Other current assets	78	80	63	54
					Investments	0	0	0	5
(d) Other Financial Liabilities	11	29	38	54	Total Current Assets	711	671	748	809
Provisions	2	2	4	2					
Other current liabilities	9	4	5	3					
Current Tax Liabilities(net)	7	8	15	10					
Total Current Liabilities	510	390	309	304					
Total Equity and Liabilities	929	912	995	1,068	Total Assets	929	912	995	1,068

Note- Number are rounded of to the nearest digit.

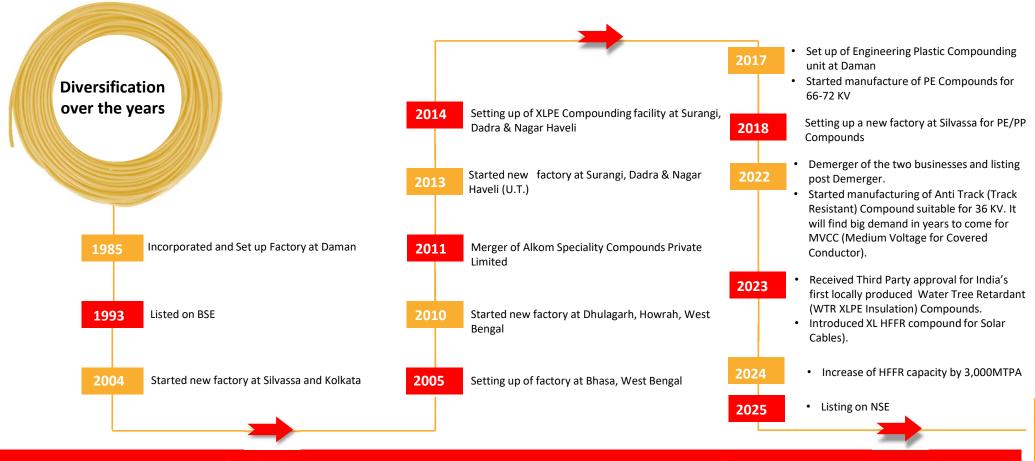




Annexures 32-38

Major Milestones Achieved





We have over the years has carefully mitigated concentration risk by innovating and developing various products to diversify product basket.

Experienced Board of Directors





Mr. Narrindra Suranna Chairman & Managing Director

- Associated with Company since inception. Wide experience in Plastic Industry, Company has reached its present height under his leadership.
- B.Com (Hons.) and L.L.B from Calcutta University.



Mr. Ddev Surana Whole Time Director and CEO

- Dynamic business leader and key driving force of Company.
- B.Com (Hons.) from St. Xaviers, Kolkata, MSc from University of Warwick, UK and MBA from Babson University, USA.



Mr. Rajesh Kothari Whole-Time-Director

- 25+ years of experience in the areas of marketing, after sale service and market research. He started his career at Kanoria Chemicals & Industries and been associated with the group since 1997.
- B.Com from Rajasthan University, Ajmer.



Mr. Samir Kumar Datta Independent Director

- Served on multiple industries during his service tenure of 4 decades and started his practice as a Cost accountant since 2007.
- Science graduate from Calcutta University and Fellow Cost Accountant.



Ms. Mamta Binani Independent Director • 21+ years of experien

- 21+ years of experience in corporate consultation & advisory, on Board of several companies like GPT Infrastructure Ltd, Century Plyboards (India) Ltd, Anmol Biscuits ltd.
- B.Com, Law graduate and Fellow member of the ICSI.

Ms. Ramya Hariharan Independent Director

- In past, worked with Amarchand Mangaldas and Argus Partners.
 Founder of Citadel Law Chambers. On the board of various listed and unlisted companies.
- Qualified Company Secretary and LLB from Calcutta University.

Leadership Team





Mr. Arihant Bothra Chief Financial Officer

- He is an Associate member of Institute of Chartered Accountants of India and an IIM Calcutta Alumni. Vast working experience for more than a decade in the areas of Finance, Accounting, Insurance, Information System and Project Financing.
- Graduated from Calcutta University in 2010



Ms. Tanvi Goenka Company Secretary

 She is a graduate in commerce and has received her membership of Institute of Company Secretaries of India in 2012. She holds working experience of over 12 years on mergers and acquisitions compliances involving listed as well as unlisted companies. She also has experience in all forms of restructuring including by way of scheme of arrangement

Accreditations and Industry Recognition





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Sustainability at the Core



Distributed balanced nutrition food to School Students at Surangi Govt. High School





Planted over 500 trees at manufacturing units and schools



Eye check ups of 600 persons and distributed 300 eye drops and 100 specs



Installed Solar Panels at Surangi Unit, reducing 80 MT carbon emissions per month



Installed 1MW Solar Power Panels through PPA with Amplus Solar, the installed capacity now stands at 1.7MW

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Diversified Customers - Domestic



Top clientele constitutes of prominent domestic and global companies

Well established relationships with renowned clientele provide stability to revenues and drive business going forward



Diversified Customers - Exports









Ddev Plastiks Industries Limited

For further information, please get in touch with

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